

Other services

"In the practice of health, your people are your source of competitive advantage - an effective HR management system is essential to maintain and build upon that source of competitive advantage."

Human Resource Consulting

We strive to provide our clients with an additional resource in all aspects of their HR needs. We will tailor our services to ensure you attract, motivate and retain quality employees. Naiman Clarke offers a highly comprehensive service covering all aspects of recruitment, training and development, job specifications, performance appraisals, succession planning, remuneration and promotion.

Beyond the basics we can help our clients add real value to the bottom line by developing HR policies, suggesting process improvements and providing outsourcing solutions - just to name a few.

Human Resource Audits

Naiman Clarke is able to conduct a review and analysis of your organisation's current HR practices, policies and procedures. This information can then be used to provide the partnership with recommendations that address problem areas identified during the audit.

Audits can be as comprehensive as you choose. A comprehensive report covering major findings is provided at the conclusion of the audit with recommended remedial and corrective actions. You can then choose to implement these yourself or utilise our consultant.

Training

While law firms tend to be proficient in providing their employees with opportunities to develop their professional knowledge and skills many do not have the ability to train their professional staff in the skills of business development. Senior practitioners must develop these skills as part of their progression through to partnership.

Our training philosophy is to build real, immediately useful skills, not just pass on information. We have developed a specialised business development course for members of the legal profession which covers all aspects the sales process including finding prospects, coming to terms with sales resistance and overcoming objections.